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SENATOR LANDIS: Yes, Mr. Speaker, members of the Legislature. I just want to have a little...raise a hypothetical with Senator Schrock, and if you wanted the last...the end of my time to talk about it, that would be fine. If I understand, we can't charge less than the marginal rate for this kind of an arrangement, which is, I think, fine because I think the idea is that we're not going to...we'll allow the entity to reduce its margin but we won't allow them to subsidize across somebody else...to somebody else. However, here's the problem with that, that I want to raise for you, and that is you can reduce the margin here but not below the marginal cost. And, yet, if you say to yourself, I want a 10 percent return on all of the stuff I sell, but I'm only going...I'm not going to get a 10 percent return on 10 percent of my business, I'm going to get a zero return on that 10 percent of my business, but you say to yourself, I want 10 percent return on all of the business I do, you just raise the other 90 percent up to an 11 percent return, and then you're back to 10 percent for everypody. There isn't a subsidy. haven't violated the marginal cost, and yet other people's rates Senator Schrock, what assurance do we have from the industry that they won't change the rate of return elsewhere to make up for this amount, even though we're not subsidizing expenses, but that we're going to seek a higher gain in other parts of what we sell to make up for what we would have made here? Do we have any understanding on that score?

SENATOR CUDABACK: Senator Schrock, will you yield?

SENATOR SCHROCK: Senator Landis, you very correctly gave us a scenario and you very well may be right, but I will tell you this; that if there's a general rate increase for everybody, then that rate increase has to be a part of the negotiated contract. So if "Company X" comes to Nebraska and negotiates this five-year contract for rates at a certain rate, if there's a general rate increase for everybody, their rates will also go up during those five years. To the extent that you're correct about the margin being higher for someone else as to another one, you are...I assume you're correct there, but then you have to ask yourself what would have been the cost for those people had this company not built in Nebraska? I don't think it's going to increase the cost; their being here or not being here I